

## Message Text

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64

ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 DODE-00 CIAE-00 PM-04

INR-07 L-03 ACDA-05 NSAE-00 PA-01 SS-15 PRS-01 SP-02

USIA-06 TRSE-00 SAJ-01 /065 R

DRAFTED BY COM/BIC/OED/SIPS/J.T.HARDISTY

APPROVED BY EB/OCA/CM/BEBYRON

COM/BIC/OED/SIPS/J.T.HARDISTY

COM/BIC/OED/SIPS/SSLEON

COM/BIC/OED/OBOD/R.E.COHEN

STATE/EUR/RPM/E.REHFELD(INFO)

DOD/OSD/ISA/J.MILLER (INFO)

----- 124862

P 161953Z SEP 75

FM SECSTATE WASHDC

TO AMEMBASSY THE HAGUE PRIORITY

INFO USMISSION NATO PRIORITY

AMEMBASSY BONN

AMEMBASSY BRUSSELS

AMEMBASSY LONDON

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E.O. 11652: N/A

TAGS: BEXP, NL, BE, GE, UK

SUBJECT: PRODUCT OPPORTUNITY - NATO INFRASTRUCTURE REQMT -

--- NETHERLANDS - MOBILE WAR HQT AFCENT

REF: THE HAGUE 3374

1. QUOTE THE COLLINS RADIO GROUP OF ROCKWELL INT'L, HEREBY  
GIVES FIRM NOTICE OF ITS INTEREST IN SECURING TENDER  
DOCUMENTS FOR THE ABOVE-REFERENCED PROJECT AND REQUEST THE  
RIGHT TO TENDER FOR AND EXECUTE THE PROJECT THROUGH ANY  
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WHOLLY OWNED COLLINS SUBSIDIARY OF ROCKWELL INTERNATIONAL

AS MAY BE NOMINATED FOR THE PURPOSES MENTIONED.

2. QUESTIONNAIRE AND ANSWERS ARE:

WE ARE CAPABLE OF ACTING AS MAIN CONTRACTOR FOR THE PROJECT  
AS DESCRIBED:

WE HAVE THE NECESSARY TECHNICAL AND ECONOMIC CAPACITY  
(MACHINERY, EQUIPMENT, LABOUR AND FINANCIAL MEANS) TO  
FURNISH THE REQUIRED MATERIAL AND SERVICES WITHIN THE GIVEN  
APPROXIMATE PERIOD OF PERFORMANCE.

WE ARE CAPABLE OF HANDLING, WITHOUT ASSISTANCE, ANY  
DOCUMENT WRITTEN IN THE ENGLISH LANGUAGE.

OUR ANTICIPATED SUBCONTRACTORS FOR THE MAJOR ITEMS ARE:

GENERATORS: A.D. STRUVER, GERMANY: DALE ELECTRIC, U.K.

SHELTERS: FOKKER/VFW, GERMANY/HOLLAND

--- PETER BAUER, GERMANY, PIAGGIO,

--- ITALY: AIRTECH, U.K.

INSTALLATION: COLLINS RADIO GROUP.

RADIO RELAY EQPT: COLLINS RADIO GROUP.

HF RADIO EQPT: COLLINS RADIO GROUP.

VHF RADIO EQPT: MARCONI, U.K.

MULTIPLEX EQPT: COLLINS RADIO GROUP.

TELETYPE AND TAPE HANDLING EQPT: SIEMENS, GERMANY,

--- OLIVETTI, ITALY.

TELEPHONE EQPT: COLLINS RADIO GROUP: S E L,

--- GERMANY: PLESSEY, U.K.

DURING THE LAST TEN YEARS WE HAVE HANDLED THE FOLLOWING  
SIMILAR PROJECTS AND/OR FURNISHED COMPARIBLE SUPPLIES:

DESCRIPTION	AMOUNT/APPROX/ AUTHORITY	CONTRACTING
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1. AFSOUTH INTERIM TARE, 48 LINE STORE/ LIMITED OFFICIAL USE	U.S. DLS 865K	SHAPE
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FORWARD MSGE SWITCH

2. DCS STANDARD RADIO (M/W)	U.S. DLS 2.3 MEG MONMOUTH, USA	USAECOM, FT.
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3. INTEGRATED HF NAVAL COMM. SYSTEM	U.S. DLS 22 MEG IRANIAN NAVY	IMPERIAL
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4. MICROWAVE TELECOM U.S. DLS 6.5 MEG CPI, MICRO-  
SYSTEM WAVE INC.

5. INTEGRATED COMM. U.S. DLS 3.0 MEG COAST GUARD,  
SYSTEM MINISTRY OF  
--- INTERIOR  
--- KINGDOM OF  
--- SAUDI ARABIA

THE LISTING OF ANTICIPATED SUBCONTRACTORS IN NO WAY

IMPLIES ANY AGREEMENT, EXISTING OR CONTEMPLATED, AMONG THE  
PARTIES. COMPANIES LISTED ARE THOSE THAT HAVE IN THE PAST  
BEEN SOLICITED BY COLLINS FOR THE TYPES OF MATERIALS  
INDICATED UNQUOTE.

3. ABOVE FIRM IS ON THE NATO ICB LIST AND IS FINANCIALLY  
AND TECHNICALLY ELIGIBLE TO BID ON MAJOR NATO PROCUREMENTS.  
FIRM HAS AT LEAST SECRET LEVEL STORAGE AND FACILITY  
CLEARANCES. SISCO

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 16 SEP 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** ElyME  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975STATE220372  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** BIC/OED/SIPS/J.T.HARDISTY  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750321-0017  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750947/aaaabprb.tel  
**Line Count:** 135  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN COME  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 THE HAGUE 3374  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** ElyME  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 22 APR 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <22 APR 2003 by BoyleJA>; APPROVED <17 OCT 2003 by ElyME>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRODUCT OPPORTUNITY - NATO INFRASTRUCTURE REQMT - --- NETHERLANDS - MOBILE WAR HQT AFCENT  
**TAGS:** BEXP, NL, BE, GC, UK  
**To:** THE HAGUE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006